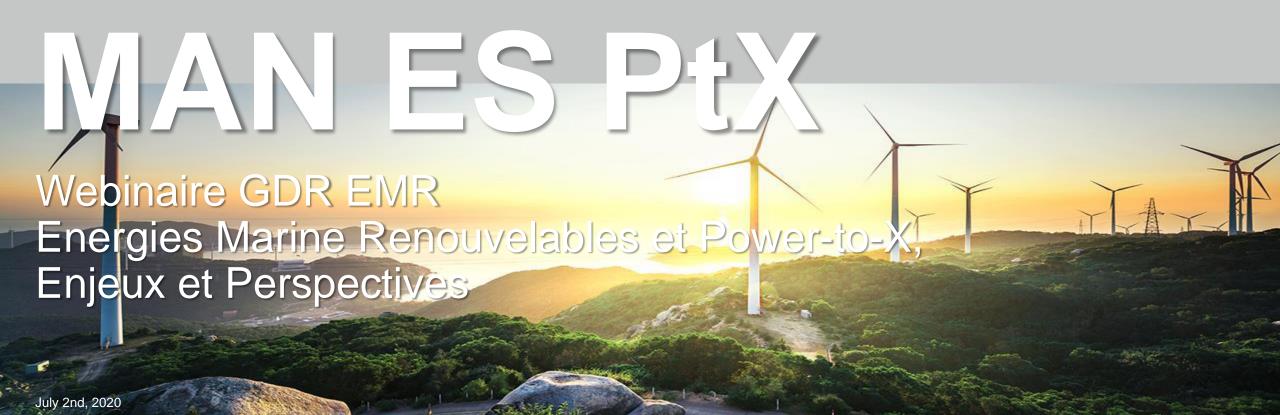


Future in the making





MAN Energy Solutions Business areas

Overview

Engines & Marine Systems



Turbomachinery



Power Plants



Aftersales MAN PrimeServ





New business area: New Solutions

→ Power-to-X, Hydrogen/Electrolysers, Hybrid solutions, LNG-to-Power, Turnkey solutions, MOSAS, ETES, CSP

MAN Energy Solutions and Hydrogen

Growing range of solutions - Own portfolio, strategic investments & partnerships

Examples:





Production...





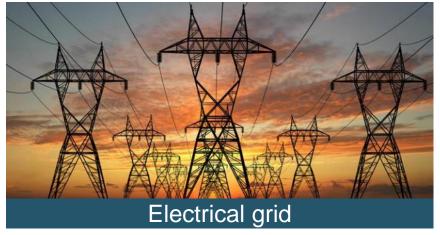
...Storage

Drivers of our company strategy



Decarbonization, new hurdles ahead

Current and coming changes raise new challenges



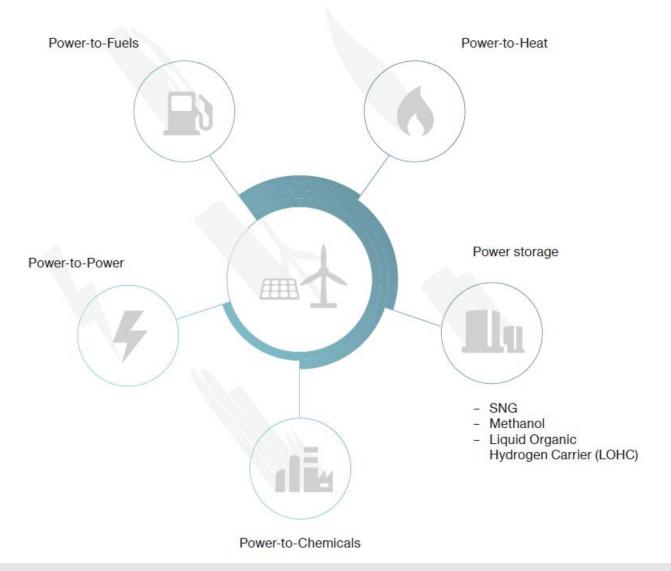


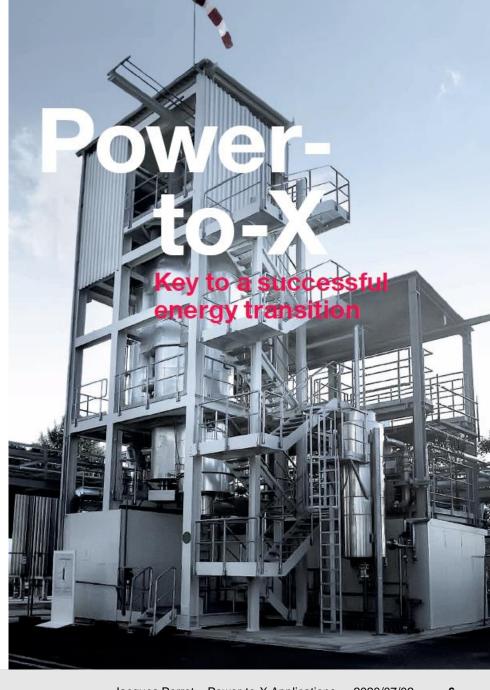




Power-to-X

A key to decarbonization

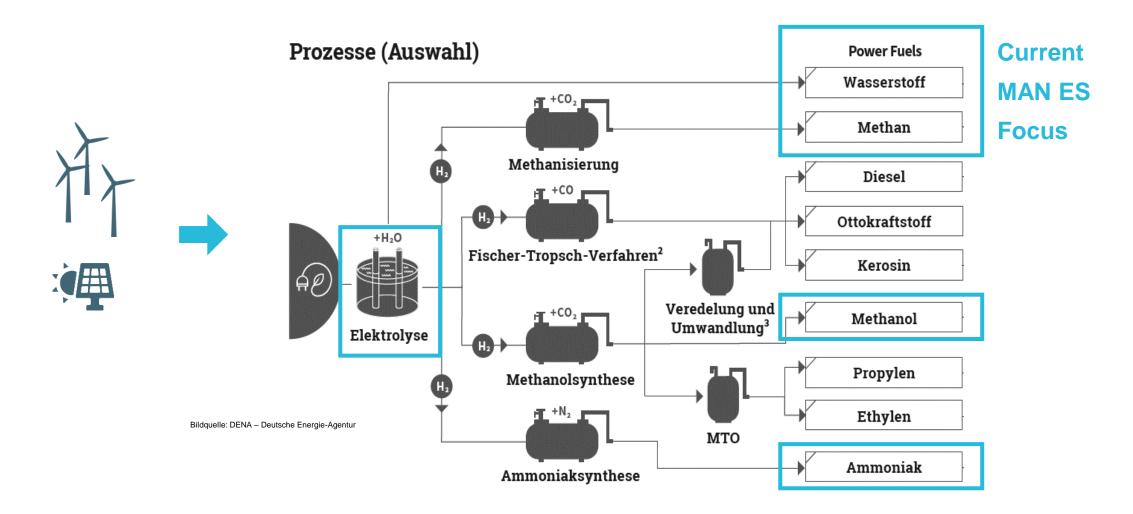




Decarbonization thanks to Power-to-X

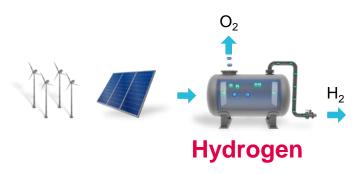


How it works

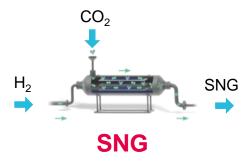


Evaluation of hydrogen and SNG

There are use cases for both energy vectors



- ✓ No CO₂ emissions from H₂ usage
- Lower production cost
- Development in new technology (engines, turbines etc.) necessary: only fuel cell available
- Limited infrastructure existing, e.g. H₂ grids, fuel stations
- Limitations in existing natural gas grid



- Existing fossil fuel consumers are ready for SNG (i.e. direct reduction of CO₂, as SNG is CO₂ neutral)
- Solution for marine and aviation (Emission reduction)
- Lower cost for transport and storage
- Usage of SNG emits CO₂
- CO₂ required; Higher production cost

SNG: Synthetic Natural Gas

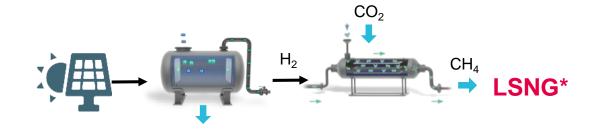


Markets for both H₂ and SNG will develop in parallel

Renewable Marine Energies powering P2X

Opening new fields for far offshore wind farms implementation

Long distance Transport today as LSNG*



Outlook: Hydrogen logistic with LOHC Technology









Bild: Hydrogenious

P2X allows operation of Offgrid wind farms...

... but raises new stakes of Long distance H2 shipping...

... or Offshore Chemical conversion into e-fuels?

^{*} LSNG = Liquefied Synthetic Natural Gas

MAN ES power-to-SNG reference in Werlte

A demonstrator in operation since 2013







Key facts:

- 6 MW power input for alkaline Electrolysis
- SNG used as e-fuel for Audi customers
- Methanation reactor by MAN ES Deggendorf
- → Plant In commercial operation since 2013

Picture source: Audi

DWE®Reactors Methanation Technology

1st vs. 2nd Generation

DWE®Reactors Methanation 1st-Generation 6,3 MW – in operation since 2013

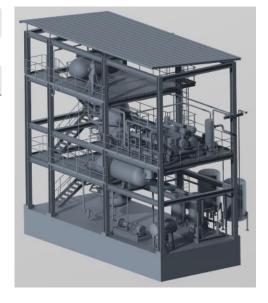
Achievement

| Methane Content: | 92-95% |
|-----------------------|-----------------------------|
| Dynamic Operation: | 70-100% |
| Footprint (lxbxh): | 8 x 4 x 15,5 m ³ |
| Unit size ratio | 78m³/MWel |
| Specific Capex Costs: | 100% |



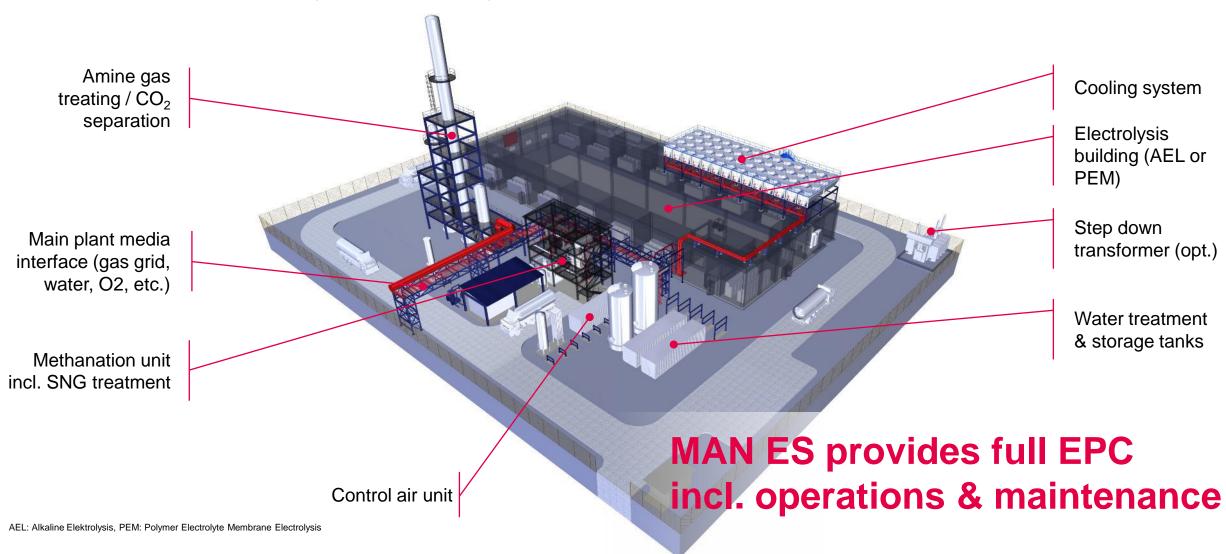
DWE®Reactors Methanation 2nd-Generation 50MW – reference plant

| Achievement | |
|----------------------|------------------------------|
| Methane Content: | 95-97% |
| Dynamic Operation: | 50-100% |
| Footprint (lxbxh): | 14,5 x 6 x 10 m ³ |
| Unit size ratio: | 17,4 m³/MWel |
| Specfic Capex Costs: | 60% |



MAN ES Power-to-Gas reference plant

MAN ES 50 MW PtG plant layout - preliminary



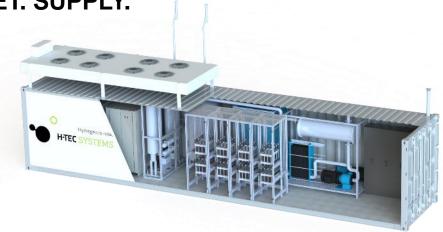
MAN ES / H-TEC SYSTEMS Electrolysers solutions

H-TEC-SYSTEMS, privileged MAN Energy Solutions partner (40% shareholder)

ELECTROLYSERS - READY. SET. SUPPLY.







ME450/1400 (1MW, 450kg H₂/day)

Modular PEM Electrolyser Modular PEM Electrolyser Systems 10 / 50 / 100 MW under development under devel

Under development: 10MW, 4,5tons H₂/day

H-TEC SYSTEMS Series-ME electrolysers

- Compact design in an ISO container
- Capable of dynamic part load operation to enable grid balancing services
- High conversion efficiency (74%), additional heat integration
- 5.0 hydrogen quality suitable for refuelling applications
- Readily available product for effective sector integration solutions

H-TEC SYSTEMS next generation

- Compact design in three ISO containers
- Perfectly suited for industrial P2X plants
- Available for commissioning in 2023

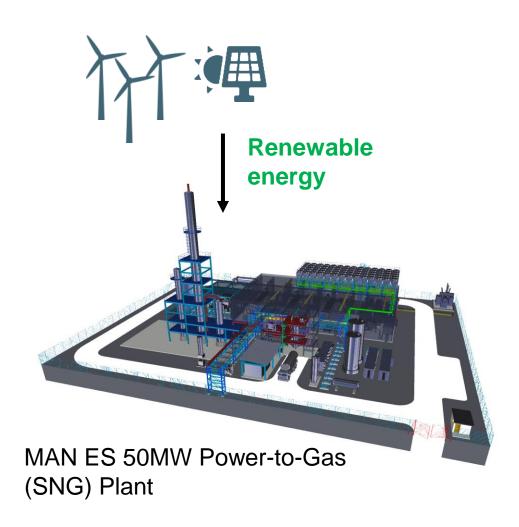
Green marine fuel

CO₂ neutral shipping with MAN PtX



Carbon neutral shipping with MAN ES Technology

Sector coupling with Power-to-Gas

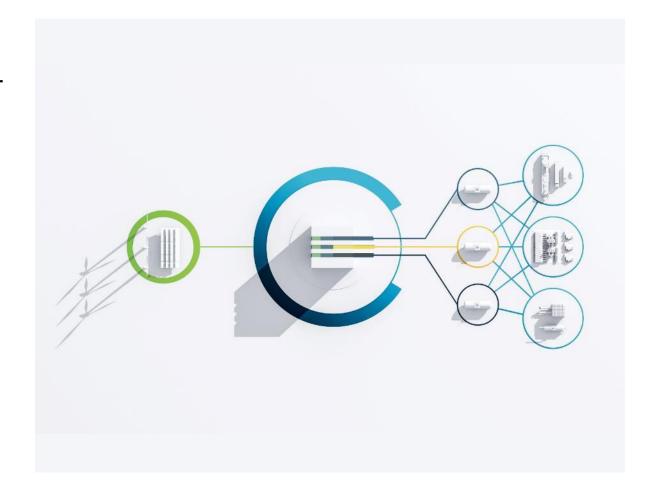


CO₂ free exhaust gases CO₂ Capture and Storage CO (on board) **Exhaust** system LMG CO₂-/ **LNG - Tanks** LMG **Engines Green LSNG** CO₂

SNG = Synthetic Natural Gas (CH4) - LMG = Liquefied Methane Gas

Take Aways

- Power to X is a key to decarbonization, especially for challenging fields of industry or transports,
- Long distance green Hydrogen transport remains a challenge, today tackled with SLNG, on long term with e-fuels, ammonia, etc,
- MAN Energy Solutions developing EPC P2X plants,
- Own proprietary technology for Electrolysers and Methanation reactors,
- Long experience in methanation, proposing already 2nd generation reactors,



MAN Energy Solutions

Future in the making





Disclaimer

All data provided in this document is non-binding.

This data serves informational purposes only and is especially not guaranteed in any way.

Depending on the subsequent specific individual projects, the relevant data may be subject to changes and will be assessed and determined individually for each project. This will depend on the particular characteristics of each individual project, especially specific site and operational conditions.